

Alissa Janey

Senior Demand Planning Analyst – Video Game and PC Software

Relevant Experience

- **Training**
 - Inspired Teams Workshop
 - Instructor Training Techniques Workshop
 - Inspiring Energy Workshop – WOLF Meets World
 - Leadership Presence and Influencing for Impact Workshop – WOLF Meets World

- **Design/Development/Collaboration Experience**
 - Designed, developed and taught out an “NSO Training Manual”
 - Designed, developed and taught out the “Import Process Manual”
 - Developed official touch base template for the team to ensure development and value discussions take place

- **Presentation and Influence Experience**
 - Meeting facilitator for New Hire Training on New Store Opening Team
 - Recognized a communication and process opportunity and created the “Your Role with NSO” document. Presented and successfully changed Business Team behavior by leveraging personal motivation and influential skills.
 - Designed and developed a new import process and successfully changed the behavior of 50 team members resulting in the teams ability to successfully reach business goals
 - Recognized a holiday planning opportunity on NSO team and collaborated with cross functional partners to create and implement a new planning process for holiday
 - Identified behavior improvement opportunity within the supply chain process. Developed, presented and successfully influenced a critical behavior change by sharing business results and implementing a new team performance metric to improve accountability of team members.
 - Conducted Inspired Teams teach out and activity based on learning’s from Inspired Teams Workshop
 - Built and developed vendor relationships with 30 Video Games vendors
 - Present business results and strategic action plans in weekly financial meetings

- **Coaching**
 - Currently supervise and develop 3 DPA’s
 - Mentored 8 employees throughout career
 - Nominated for Outstanding Mentor at Target Corporation

- **Leadership Roles**
 - Corporate Wolf Leader
 - Tax Free SPOC
 - T-Day Ad SKU SPOC
 - Matrix SPOC
 - Import Forum Committee
 - Lead contact and partner for RSCM’s for New Store Openings

[*Purpose: I created this tool to provide a connection for the hiring manager between my previous experience and the Senior Analyst position I was interviewing for in Human Resources.](#)